

# **Sunway Construction (SCGB MK)**

## Major win from Sunway

## MALAYSIA | CONSTRUCTION | UPDATE

- SunCon clinched a RM1.5bn contract from Sunway, for the construction works of the RTS TOD project in Bukit Chagar, Johor
- YTD new wins totalled RM1.7bn, this represents 34% of our existing full-year 2025 replenishment assumption
- Maintain our BUY rating with unchanged target price of RM4.55

## Secured RM1.5bn contract from Sunway

Sunway Construction (SunCon) announced that it has accepted a RM1.5bn from Sunway Group's indirect subsidiary, Sunway Integrated Properties Sdn Bhd for the construction works related to its newly secured Johor Bahru- Singapore Rapid Transit System Transport Oriented Development (RTS TOD) at Bukit Chagar. The works are divided into two parts: Part A entails constructing and completing basic infrastructure and the multi-story park and ride building, while Part B involves constructing and completing the retail mall, podium, and the top-side property at Bukit Chagar station. The work for Part A is expected to commence immediately, with the overall completion targeted for Nov27. The commencement date for Part B works is scheduled at a later date.

## Contract win falls under our expectations

We estimate a 50:50 split of the RM1.5bn contract value for the work scope. Inclusive of this win, YTD contract wins amount to RM1.7bn, representing 34% of our RM5bn full-year 2025 order replenishment assumption. This latest win brings SunCon's outstanding order book to RM7.6bn (2.2x 2024 revenue cover ratio), providing revenue visibility until 2027. We estimate the PBT margin to be c.6%, which aligns with the margin for internal Sunway Group projects, translating to RM90m PBT across the project period. We anticipate SunCon's contract pipeline will remain supported by various data centres (DC), infrastructure, industrial and internal Sunway Group jobs with the tender book at RM14.6bn.

## Maintain BUY with unchanged TP of RM4.55

We make no changes to our earnings as this contract falls under our replenishment assumption. We reiterate our BUY rating and 12-month target price of RM4.55, based on an unchanged target PE multiple of 22x on 2025E EPS. Key risks include slower-than-expected order book recognition and margin pressures.

## **Key Financials**

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Y/E Dec	2023	2024	2025E	2026E	2027E
Revenue (RMm)	2,671.2	3,521.7	4,507.0	4,591.8	5,276.5
EBITDA (RMm)	274.8	279.4	396.2	411.7	475.0
Pretax profit (RMm)	188.6	273.0	365.0	380.0	451.7
Net profit (RMm)	145.1	186.9	267.3	278.7	333.2
EPS (sen)	11.2	14.5	20.7	21.6	25.8
PER (x)	37.7	29.3	20.5	19.6	16.4
Core net profit (RMm)	174.7	169.5	267.3	278.7	333.2
Core EPS (sen)	13.5	13.1	20.7	21.6	25.8
Core EPS growth (%)	21.5	(2.9)	57.7	4.3	19.6
Core PER (x)	31.3	32.3	20.5	19.6	16.4
Net DPS (sen)	6.0	8.5	10.0	11.0	12.0
Dividend Yield (%)	1.4	2.0	2.4	2.6	2.8
EV/EBITDA (x)	21.2	18.6	13.4	12.6	10.5
Chg in EPS (%)			-	-	-
Phillip/Consensus (%)			1.0	0.9	1.1

Sources: Company, Bloomberg, Phillip Research forecasts

## 6 March 2025

## **BUY (maintain)**

LAST CLOSE PRICE RM4.24
TARGET PRICE RM4.55
TOTAL RETURN 7.3%

#### COMPANY DATA

BLOOMBERG TICKER	SCGB MK EQUITY
O/S SHARES (MN) :	1,289
MARKET CAP (USD mn / RM mn) :	1231 / 5454
52 - WK HI/LO (RM) :	5.3 / 2.51
3M Average Daily T/O (mn):	5.50
NET CASH/(DEBT) (RMm)	285.10

## **MAJOR SHAREHOLDERS (%)**

Sunway Holdings	54.6%
Sungei Way Corp	10.1%
EPF	7.3%

## PRICE PERFORMANCE (%)

	1MTH	3MTH	YTD
COMPANY	11.1	(7.2)	(11.7)
FBMKLCI RETURN	(0.5)	(3.5)	(5.2)

## PRICE VS. FBMKLCI



Source: Bloomberg

## **Kei Jun THONG**

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# **FINANCIALS**

	Income Statement					
Operating expenses         (2,396.4)         (3,242.3)         (4,100.8)	Y/E Dec (RMm)	2023	2024	2025E	2026E	2027E
EBITOA         274.8         279.4         396.2         411.7         475.0           EBIT ESIT         253.8         262.2         378.4         393.4         456.2           Net int income/(expense)         (21.5)         (6.9)         (13.7)         (13.7)         (4.8)           Associates' contribution         (14.1)         0.0         0.0         0.0         0.0           Forex gain/(loss)         (17.7)         0.0         0.0         0.0         0.0           Forex gain/(loss)         (27.9)         17.4         0.0         0.0         0.0           Tax         (42.8)         (75.9)         365.0         380.0         451.7           Tax         (42.8)         (75.9)         367.6         391.0         (10.1)           Minority interest         (0.7)         10.1         (10.1)         (10.1)         (10.1)         (10.1)           Minority interest         (0.7)         110.1         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1) </td <td>Revenue</td> <td>2,671.2</td> <td>3,521.7</td> <td>4,507.0</td> <td>4,591.8</td> <td>5,276.5</td>	Revenue	2,671.2	3,521.7	4,507.0	4,591.8	5,276.5
Depreciation   (21.0)   (17.3)   (17.8)   (18.8)   (18.8)   EBIT   (253.8)   262.2   378.4   393.4   456.2   Associates' contribution   (14.1)   (0.3)   (0	Operating expenses	(2,396.4)	(3,242.3)	(4,110.8)	(4,180.1)	(4,801.5)
EBIT         253.8         262.2         378.4         393.4         456.2           Net int income/(expense)         (21.5)         (6.9)         (13.7)         (13.7)         (4.8)           Associates' contribution         (14.1)         0.3         0.3         0.3         0.3           Forex gain/(loss)         (27.9)         17.4         0.0         0.0         0.0           Exceptional gain/(loss)         (27.9)         17.4         0.0         0.0         0.0           Tax         (40.8)         (75.9)         (87.6)         (91.2)         (10.84)           Minority interest         (0.7)         (10.1)         (10.1)         (10.1)         (10.1)           Net profit         145.1         186.9         267.3         278.7         333.2           Core net profit         174.7         169.5         267.3         278.7         333.2           Exect profit         174.7         169.5         267.3         278.7         333.2           Exect profit         174.7         169.5         267.3         278.7         333.2           Exect profit         174.5         169.5         267.3         278.7         333.2           Exect profit         1	EBITDA	274.8	279.4	396.2	411.7	475.0
Net int income/(expense)         (21.5)         (6.9)         (13.7)         (14.8)           Associates' contribution         (14.1)         0.3         0.3         0.3           Forex gain/(loss)         (1.7)         0.0         0.0         0.0           Exceptional gain/(loss)         (27.9)         17.4         0.0         0.0         0.0           Pretax profit         188.6         273.0         365.0         380.0         451.7           Tax         (42.8)         (75.9)         (10.1)         (10.1)         (10.1)         (10.1)           Minority interest         (0.7)         (10.1)         (10.1)         (10.1)         (10.1)           Net profit         145.1         186.9         267.3         278.7         333.2           Core net profit         174.7         169.5         267.3         278.7         333.2           Core net profit         2023         2024         2025E         2026E         2026E           Eventor         98.0         85.4         77.6         69.4         66.6           Other long term assets         745.6         588.4         588.7         589.1         20.2           Total non-current assets         20.3         20.	Depreciation	(21.0)	(17.3)	(17.8)	(18.3)	(18.8)
Associates' contribution         (14.1)         0.3         0.3         0.3         0.3           Fore gain/(loss)         (1.7)         0.0         0.0         0.0         0.0           Exceptional gain/(loss)         (27.9)         17.4         0.0         0.0         0.0           Pretax profit         188.6         273.0         365.0         380.0         451.7           Tax         (42.8)         (75.9)         (37.6)         (91.2)         (108.4)           Minority interest         (0.7)         (10.1)	EBIT	253.8	262.2	378.4	393.4	456.2
Forex gain/(loss)	Net int income/(expense)	(21.5)	(6.9)	(13.7)	(13.7)	(4.8)
Receptional gain/(loss)   (27.9)   (27.9)   (27.5)   (27.5)   (365.0)   (380.0)   (451.7)   (386.0)   (386.0)   (451.7)   (386.0)   (386.0)   (451.7)   (386.0)   (386.0)   (451.7)   (386.0)   (3	Associates' contribution	(14.1)	0.3	0.3	0.3	0.3
Pretax profit         188.6         273.0         365.0         380.0         451.7           Tax         (42.8)         (75.9)         (36.6)         (91.2)         (108.4)           Minority interest         (0.7)         (10.1)<	Forex gain/(loss)	(1.7)	0.0	0.0	0.0	0.0
Tax         (42.8)         (75.9)         (87.6)         (91.2)         (108.4)           Minority interest         (0.7)         (10.1)         (10.	Exceptional gain/(loss)	(27.9)	17.4	0.0	0.0	0.0
Tax         (42.8)         (75.9)         (87.6)         (91.2)         (10.4)           Minority interest         (0.7)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)           Net profit         145.1         186.9         267.3         278.7         333.2           Core net profit         174.7         169.5         267.3         278.7         333.2           Balance Sheet         7         169.5         2025         2026E         2026E           Pixed assets         98.0         85.4         77.6         69.4         60.6           Other long term assets         745.6         588.4         588.7         588.9         589.1           Total non-current assets         745.6         588.4         588.7         588.9         589.1           Cosh and equivalents         582.2         1,015.8         900.2         1,039.5         1,210.6           Stocks         46.4         43.3         57.4         58.5         67.2           Debtors         1,410.2         1,843.1         2,018.8         2,121.0         2,437.2           Other current assets         2,032.9         2,922.4         3,142.7         3,324.7         3,814.9 <tr< td=""><td>Pretax profit</td><td>188.6</td><td>273.0</td><td>365.0</td><td>380.0</td><td>451.7</td></tr<>	Pretax profit	188.6	273.0	365.0	380.0	451.7
Minority interest Net profit         (0.7)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)         (10.1)         Net profit         145.1         186.9         267.3         278.7         333.2         2020         267.3         278.7         333.2         2028         267.3         278.7         333.2         2028         267.3         278.7         333.2         2028         2025         2026         2028         2024         2025         2024 <td>•</td> <td>(42.8)</td> <td>(75.9)</td> <td>(87.6)</td> <td>(91.2)</td> <td>(108.4)</td>	•	(42.8)	(75.9)	(87.6)	(91.2)	(108.4)
Net profit Core net profit         145.1 (14.7)         186.9 (14.7)         267.3 (27.3)         278.7 (27.8)         333.2 (27.8)         333.2 (27.8)         333.2 (27.8)         333.2 (27.8)         333.2 (27.8)         267.3 (27.8)         333.2 (27.8)         267.3 (27.8)         333.2 (27.8)         268.2 (27.8) <th< td=""><td>Minority interest</td><td></td><td></td><td></td><td>. ,</td><td></td></th<>	Minority interest				. ,	
Core net profit         174.7         169.5         267.3         278.7         333.2           Balance Sheet         Y/E Dec (RMm)         2023         2024         2025E         2026E         2026E           Fixed assets         98.0         85.4         77.6         69.4         60.6           Other long term assets         745.6         588.4         588.7         588.9         589.1           Total non-current assets         843.6         673.9         666.3         658.2         649.7           Cash and equivalents         582.2         1,015.8         900.2         1,039.5         1,210.6           Stocks         46.4         43.3         57.4         58.5         67.2           Debtors         1,410.2         1,843.1         2,081.8         2,121.0         2,437.2           Other current assets         200.3         203.3         103.3         105.7         99.9           Total current assets         2,239.2         2,922.4         3,142.7         3,246.9         336.9           Short term borrowings         441.1         730.6         730.6         730.6         730.6         730.6         730.6         730.6         730.6         730.6         730.6         730.6	•					, ,
Balance Sheet         Y/E Dec (RMm)         2023         2024         2025E         2026E         2026E           Fixed assets         98.0         85.4         77.6         69.4         60.6           Other long term assets         745.6         588.4         588.7         588.9         589.1           Total non-current assets         843.6         673.9         666.3         658.2         649.7           Cash and equivalents         582.2         1,015.8         900.2         1,039.5         1,210.6           Stocks         46.4         43.3         57.4         58.5         67.2           Debtors         1,410.2         1,843.1         2,081.8         2,121.0         2,437.2           Other current assets         200.3         20.3         103.3         105.7         99.9           Total current assets         2,239.2         2,922.4         3,142.7         3,324.7         3,814.9           Creditors         1,193.3         1,912.7         1,987.5         2,024.9         2,326.9           Short term borrowings         441.1         730.6         730.6         730.6         730.6         730.6         740.6         740.6         740.6         740.6         740.6         740.6	•					
V/E Dec (RMm)         2023         2024         2025E         2026E         2026E           Fixed assets         98.0         85.4         77.6         69.4         60.6           Other long term assets         745.6         588.4         588.7         588.9         589.1           Total non-current assets         843.6         673.9         666.3         658.2         649.7           Cash and equivalents         582.2         1,015.8         900.2         1,039.5         1,210.6           Stocks         46.4         43.3         57.4         58.5         67.2           Debtors         1,410.2         1,843.1         2,081.8         2,121.0         2,437.2           Other current assets         200.3         20.3         103.3         105.7         99.9           Total current assets         2,239.2         2,922.4         3,142.7         3,814.9           Creditors         1,193.3         1,912.7         1,987.5         2,024.9         2,326.9           Short term borrowings         441.1         730.6         730.6         730.6         730.6         730.6         730.6         730.6         740.6         13.2         13.2         13.2         13.2         13.2         <						
V/E Dec (RMm)         2023         2024         2025E         2026E         2026E           Fixed assets         98.0         85.4         77.6         69.4         60.6           Other long term assets         745.6         588.4         588.7         588.9         589.1           Total non-current assets         843.6         673.9         666.3         658.2         649.7           Cash and equivalents         582.2         1,015.8         900.2         1,039.5         1,210.6           Stocks         46.4         43.3         57.4         58.5         67.2           Debtors         1,410.2         1,843.1         2,081.8         2,121.0         2,437.2           Other current assets         200.3         20.3         103.3         105.7         99.9           Total current assets         2,239.2         2,922.4         3,142.7         3,814.9           Creditors         1,193.3         1,912.7         1,987.5         2,024.9         2,326.9           Short term borrowings         441.1         730.6         730.6         730.6         730.6         730.6         730.6         730.6         740.6         13.2         13.2         13.2         13.2         13.2         <	Balance Sheet					
Fixed assets   98.0   85.4   77.6   69.4   60.6		2023	2024	2025F	2026F	2026E
Other long term assets         745.6         588.4         588.7         588.9         589.1           Total non-current assets         843.6         673.9         666.3         658.2         649.7           Cash and equivalents         582.2         1,015.8         900.2         1,039.5         1,210.6           Stocks         46.4         43.3         57.4         58.5         67.2           Debtors         1,410.2         1,843.1         2,081.8         2,121.0         2,437.2           Other current assets         200.3         20.3         103.3         105.7         99.9           Total current assets         2,239.2         2,922.4         3,142.7         3,324.7         3,814.9           Creditors         1,193.3         1,912.7         1,987.5         2,024.9         2,326.9           Short term borrowings         441.1         730.6         730.6         730.6         730.6           Other current liabilities         67.4         13.2         13.2         13.2         13.2           Total current liabilities         1,701.8         2,656.6         2,731.3         2,768.7         3,070.7           Cher long term liabilities         0.3         0.0         0.0         0.0						
Total non-current assets         843.6         673.9         666.3         658.2         649.7           Cash and equivalents         582.2         1,015.8         900.2         1,039.5         1,210.6           Stocks         46.4         43.3         57.4         58.5         67.2           Debtors         1,410.2         1,843.1         2,081.8         2,121.0         2,437.2           Other current assets         200.3         20.3         103.3         105.7         99.9           Total current assets         2,239.2         2,922.4         3,142.7         3,324.7         3,814.9           Creditors         1,193.3         1,912.7         1,987.5         2,024.9         2,326.9           Short term borrowings         441.1         730.6         730.6         730.6         730.6         730.6         730.6         741						
Cash and equivalents         582.2         1,015.8         900.2         1,039.5         1,210.6           Stocks         46.4         43.3         57.4         58.5         67.2           Debtors         1,410.2         1,843.1         2,081.8         2,121.0         2,437.2           Other current assets         20.3         20.3         103.3         105.7         99.9           Total current assets         2,239.2         2,922.4         3,142.7         3,24.7         3,814.9           Creditors         1,193.3         1,912.7         1,987.5         2,024.9         2,326.9           Short term borrowings         441.1         730.6         730.6         730.6         730.6         730.6         730.6         730.6         730.6         740.6         <	•					
Stocks         46.4         43.3         57.4         58.5         67.2           Debtors         1,410.2         1,843.1         2,081.8         2,121.0         2,437.2           Other current assets         200.3         20.3         103.3         105.7         99.9           Total current assets         2,239.2         2,922.4         3,142.7         3,324.7         3,814.9           Creditors         1,193.3         1,912.7         1,987.5         2,024.9         2,326.9           Short term borrowings         441.1         730.6         730.6         730.6         730.6         730.6         730.6         730.6         740.6	. 3.31 11011 3411 6111 433613	545.0	575.5	550.5	550.E	5-3.7
Stocks         46.4         43.3         57.4         58.5         67.2           Debtors         1,410.2         1,843.1         2,081.8         2,121.0         2,437.2           Other current assets         200.3         20.3         103.3         105.7         99.9           Total current assets         2,239.2         2,922.4         3,142.7         3,324.7         3,814.9           Creditors         1,193.3         1,912.7         1,987.5         2,024.9         2,326.9           Short term borrowings         441.1         730.6         730.6         730.6         730.6         730.6         730.6         730.6         740.6	Cash and equivalents	522.2	1 015 2	900.2	1 039 5	1 210 6
Debtors	·		-			•
Other current assets         200.3         20.3         103.3         105.7         99.9           Total current assets         2,239.2         2,922.4         3,142.7         3,324.7         3,814.9           Creditors         1,193.3         1,912.7         1,987.5         2,024.9         2,326.9           Short term borrowings         441.1         730.6         730.6         730.6         730.6           Other current liabilities         1,701.8         2,656.6         2,731.3         2,768.7         3,070.7           Long term borrowings         488.7         1.1         1.1         1.1         1.1           Other long term liabilities         0.3         0.0         0.0         0.0         0.0           Total long term liabilities         489.1         1.2         1.2         1.2         1.2           Shareholders' Funds         820.2         877.9         1,015.9         1,152.4         1,330.4           Minority interests         71.8         60.6         60.6         60.6         60.6           EBIT         253.8         262.2         378.4         393.4         456.2           Depreciation & amortisation         21.0         17.3         17.8         18.3         18.8<						
Total current assets         2,239.2         2,922.4         3,142.7         3,324.7         3,814.9           Creditors         1,193.3         1,912.7         1,987.5         2,024.9         2,326.9           Short term borrowings         441.1         730.6         730.6         730.6         730.6           Other current liabilities         67.4         13.2         13.2         13.2         13.2           Total current liabilities         1,701.8         2,656.6         2,731.3         2,768.7         3,070.7           Long term borrowings         488.7         1.1         1.1         1.1         1.1           Other long term liabilities         0.3         0.0         0.0         0.0           Other long term liabilities         489.1         1.2         1.2         1.2           Shareholders' Funds         820.2         877.9         1,015.9         1,152.4         1,330.4           Minority interests         71.8         60.6         60.6         60.6         60.6           EBIT         253.8         262.2         378.4         393.4         456.2           Depreciation & amortisation         21.0         17.3         178.1         18.3         18.8           Wor		-	-	•	-	-
Creditors         1,193.3         1,912.7         1,987.5         2,024.9         2,326.9           Short term borrowings         441.1         730.6         730.6         730.6         730.6           Other current liabilities         67.4         13.2         13.2         13.2         13.2           Total current liabilities         1,701.8         2,656.6         2,731.3         2,768.7         3,070.7           Long term borrowings         488.7         1.1         1.1         1.1         1.1           Other long term liabilities         0.3         0.0         0.0         0.0         0.0           Total long term liabilities         489.1         1.2         1.2         1.2         1.2           Shareholders' Funds         820.2         877.9         1,015.9         1,152.4         1,330.4           Minority interests         71.8         60.6         60.6         60.6         60.6           EBIT         253.8         262.2         378.4         393.4         456.2           Depreciation & amortisation         21.0         17.3         17.8         18.3         18.8           Working capital changes         (166.7)         534.9         (178.1)         (2.9)         (23.0)<						
Short term borrowings         441.1         730.6         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         731.3         2,768.7         3,070.7         730.7         730.0         0.0 <th< td=""><td>Total current assets</td><td>2,239.2</td><td>2,922.4</td><td>3,142.7</td><td>3,324.7</td><td>3,814.9</td></th<>	Total current assets	2,239.2	2,922.4	3,142.7	3,324.7	3,814.9
Short term borrowings         441.1         730.6         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         730.7         731.3         2,768.7         3,070.7         730.7         730.0         0.0 <th< td=""><td>Craditors</td><td>1 102 2</td><td>1 012 7</td><td>1 007 E</td><td>2 024 0</td><td>2 226 0</td></th<>	Craditors	1 102 2	1 012 7	1 007 E	2 024 0	2 226 0
Other current liabilities         67.4         13.2         13.2         13.2         13.2           Total current liabilities         1,701.8         2,656.6         2,731.3         2,768.7         3,070.7           Long term borrowings         488.7         1.1         1.1         1.1         1.1           Other long term liabilities         0.3         0.0         0.0         0.0         0.0           Total long term liabilities         489.1         1.2         1.2         1.2         1.2           Shareholders' Funds         820.2         877.9         1,015.9         1,152.4         1,330.4           Minority interests         71.8         60.6         60.6         60.6         60.6           Cash Flow Statement           Y/E Dec (RMm)         2023         2024         2025E         2026E         2026E           EBIT         253.8         262.2         378.4         393.4         456.2         2026E		•		•	•	
Total current liabilities         1,701.8         2,656.6         2,731.3         2,768.7         3,070.7           Long term borrowings         488.7         1.1         1.1         1.1         1.1           Other long term liabilities         0.3         0.0         0.0         0.0         0.0           Total long term liabilities         489.1         1.2         1.2         1.2         1.2           Shareholders' Funds         820.2         877.9         1,015.9         1,152.4         1,330.4           Minority interests         71.8         60.6         60.6         60.6         60.6           Cash Flow Statement           Y/E Dec (RMm)         2023         2024         2025E         2026E         2026E           EBIT         253.8         262.2         378.4         393.4         456.2         2026E	•					
Long term borrowings         488.7         1.1         1.1         1.1         1.1           Other long term liabilities         0.3         0.0         0.0         0.0         0.0           Total long term liabilities         489.1         1.2         1.2         1.2         1.2           Shareholders' Funds         820.2         877.9         1,015.9         1,152.4         1,330.4           Minority interests         71.8         60.6         60.6         60.6         60.6           Cash Flow Statement           Y/E Dec (RMm)         2023         2024         2025E         2026E         2026E           EBIT         253.8         262.2         378.4         393.4         456.2         20ence         20ence         21.0         17.3         17.8         18.3         18.8         18.8         Working capital changes         (166.7)         534.9         (178.1)         (2.9)         (23.0)         Cash tax paid         (42.8)         (75.9)         (87.6)         (91.2)         (108.4)           Others         (86.6)         (21.6)         (27.1)         (27.1)         (9.3)         Cashflow from operation         (21.3)         716.7         103.4         290.5         334.2						
Other long term liabilities         0.3         0.0         0.0         0.0         0.0           Total long term liabilities         489.1         1.2         1.330.4         4.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         20.6EE         20.2EE	Total current liabilities	1,701.8	2,050.0	2,/31.3	2,700.7	3,070.7
Other long term liabilities         0.3         0.0         0.0         0.0         0.0           Total long term liabilities         489.1         1.2         1.330.4         4.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         60.6         20.6EE         20.2EE	Long term horrowings	1887	1 1	1 1	1 1	1 1
Total long term liabilities         489.1         1.2         1.2         1.2         1,2         1,330.4           Shareholders' Funds         820.2         877.9         1,015.9         1,152.4         1,330.4           Minority interests         71.8         60.6         60.6         60.6         60.6           Cash Flow Statement           Y/E Dec (RMm)         2023         2024         2025E         2026E         2026E           EBIT         253.8         262.2         378.4         393.4         456.2           Depreciation & amortisation         21.0         17.3         17.8         18.3         18.8           Working capital changes         (166.7)         534.9         (178.1)         (2.9)         (23.0)           Cash tax paid         (42.8)         (75.9)         (87.6)         (91.2)         (108.4)           Others         (86.6)         (21.6)         (27.1)         (27.1)         (9.3)           Cashflow from operation         (21.3)         716.7         103.4         290.5         334.2           Capex         (77.0)         115.3         (10.0)         (10.0)         (10.0)           Others         0.0         0.0         0.0	=					
Shareholders' Funds         820.2         877.9         1,015.9         1,152.4         1,330.4           Minority interests         71.8         60.6         60.6         60.6         60.6           Cash Flow Statement           Y/E Dec (RMm)         2023         2024         2025E         2026E         2026E           EBIT         253.8         262.2         378.4         393.4         456.2           Depreciation & amortisation         21.0         17.3         17.8         18.3         18.8           Working capital changes         (166.7)         534.9         (178.1)         (2.9)         (23.0)           Cash tax paid         (42.8)         (75.9)         (87.6)         (91.2)         (108.4)           Others         (86.6)         (21.6)         (27.1)         (27.1)         (9.3)           Cashflow from operation         (21.3)         716.7         103.4         290.5         334.2           Capex         (77.0)         115.3         (10.0)         (10.0)         (10.0)           Others         0.0         0.0         0.0         0.0         0.0           Cash flow from investing         (136.0)         138.6         (10.0)         (10.0) </td <td>•</td> <td></td> <td></td> <td></td> <td></td> <td></td>	•					
Minority interests         71.8         60.6         60.6         60.6         60.6           Cash Flow Statement           Y/E Dec (RMm)         2023         2024         2025E         2026E         2026E           EBIT         253.8         262.2         378.4         393.4         456.2           Depreciation & amortisation         21.0         17.3         17.8         18.3         18.8           Working capital changes         (166.7)         534.9         (178.1)         (2.9)         (23.0)           Cash tax paid         (42.8)         (75.9)         (87.6)         (91.2)         (108.4)           Others         (86.6)         (21.6)         (27.1)         (27.1)         (9.3)           Cashflow from operation         (21.3)         716.7         103.4         290.5         334.2           Capex         (77.0)         115.3         (10.0)         (10.0)         (10.0)           Disposal/(purchases)         (59.0)         23.3         0.0         0.0         0.0           Others         0.0         0.0         0.0         0.0         0.0         0.0           Cash flow from investing         (136.0)         138.6         (10.0) <t< td=""><td>=</td><td></td><td></td><td></td><td></td><td></td></t<>	=					
Cash Flow Statement           Y/E Dec (RMm)         2023         2024         2025E         2026E         2026E           EBIT         253.8         262.2         378.4         393.4         456.2           Depreciation & amortisation         21.0         17.3         17.8         18.3         18.8           Working capital changes         (166.7)         534.9         (178.1)         (2.9)         (23.0)           Cash tax paid         (42.8)         (75.9)         (87.6)         (91.2)         (108.4)           Others         (86.6)         (21.6)         (27.1)         (27.1)         (9.3)           Cashflow from operation         (21.3)         716.7         103.4         290.5         334.2           Capex         (77.0)         115.3         (10.0)         (10.0)         (10.0)           Capex         (77.0)         115.3         (10.0)         (10.0)         (10.0)           Others         0.0         0.0         0.0         0.0         0.0         0.0           Cash flow from investing         (136.0)         138.6         (10.0)         (10.0)         (10.0)           Debt raised/(repaid)         448.1         (198.2)         0.0				-	· -	•
Y/E Dec (RMm)         2023         2024         2025E         2026E         2026E           EBIT         253.8         262.2         378.4         393.4         456.2           Depreciation & amortisation         21.0         17.3         17.8         18.3         18.8           Working capital changes         (166.7)         534.9         (178.1)         (2.9)         (23.0)           Cash tax paid         (42.8)         (75.9)         (87.6)         (91.2)         (108.4)           Others         (86.6)         (21.6)         (27.1)         (27.1)         (9.3)           Cashflow from operation         (21.3)         716.7         103.4         290.5         334.2           Capex         (77.0)         115.3         (10.0)         (10.0)         (10.0)           Capex         (77.0)         115.3         (10.0)         (10.0)         (10.0)           Others         0.0         0.0         0.0         0.0         0.0         0.0           Cash flow from investing         (136.0)         138.6         (10.0)         (10.0)         (10.0)           Debt raised/(repaid)         448.1         (198.2)         0.0         0.0         0.0           R	winority interests	/1.8	60.6	60.6	60.6	60.6
Y/E Dec (RMm)         2023         2024         2025E         2026E         2026E           EBIT         253.8         262.2         378.4         393.4         456.2           Depreciation & amortisation         21.0         17.3         17.8         18.3         18.8           Working capital changes         (166.7)         534.9         (178.1)         (2.9)         (23.0)           Cash tax paid         (42.8)         (75.9)         (87.6)         (91.2)         (108.4)           Others         (86.6)         (21.6)         (27.1)         (27.1)         (9.3)           Cashflow from operation         (21.3)         716.7         103.4         290.5         334.2           Capex         (77.0)         115.3         (10.0)         (10.0)         (10.0)           Capex         (77.0)         115.3         (10.0)         (10.0)         (10.0)           Others         0.0         0.0         0.0         0.0         0.0         0.0           Cash flow from investing         (136.0)         138.6         (10.0)         (10.0)         (10.0)           Debt raised/(repaid)         448.1         (198.2)         0.0         0.0         0.0           R	Cash Flow Statement					
EBIT         253.8         262.2         378.4         393.4         456.2           Depreciation & amortisation         21.0         17.3         17.8         18.3         18.8           Working capital changes         (166.7)         534.9         (178.1)         (2.9)         (23.0)           Cash tax paid         (42.8)         (75.9)         (87.6)         (91.2)         (108.4)           Others         (86.6)         (21.6)         (27.1)         (27.1)         (9.3)           Cashflow from operation         (21.3)         716.7         103.4         290.5         334.2           Capex         (77.0)         115.3         (10.0)         (10.0)         (10.0)           Disposal/(purchases)         (59.0)         23.3         0.0         0.0         0.0           Others         0.0         0.0         0.0         0.0         0.0         0.0           Cash flow from investing         (136.0)         138.6         (10.0)         (10.0)         (10.0)           Debt raised/(repaid)         448.1         (198.2)         0.0         0.0         0.0           Equity raised/(repaid)         0.0         0.0         0.0         0.0         0.0		2022	2024	20255	20265	20265
Depreciation & amortisation         21.0         17.3         17.8         18.3         18.8           Working capital changes         (166.7)         534.9         (178.1)         (2.9)         (23.0)           Cash tax paid         (42.8)         (75.9)         (87.6)         (91.2)         (108.4)           Others         (86.6)         (21.6)         (27.1)         (27.1)         (9.3)           Cashflow from operation         (21.3)         716.7         103.4         290.5         334.2           Capex         (77.0)         115.3         (10.0)         (10.0)         (10.0)           Disposal/(purchases)         (59.0)         23.3         0.0         0.0         0.0           Others         0.0         0.0         0.0         0.0         0.0         0.0           Cash flow from investing         (136.0)         138.6         (10.0)         (10.0)         (10.0)           Debt raised/(repaid)         448.1         (198.2)         0.0         0.0         0.0           Equity raised/(repaid)         0.0         0.0         0.0         0.0         0.0           Net interest income/(exp)         0.0         (167.2)         0.0         0.0         0.0	. , ,					
Working capital changes         (166.7)         534.9         (178.1)         (2.9)         (23.0)           Cash tax paid         (42.8)         (75.9)         (87.6)         (91.2)         (108.4)           Others         (86.6)         (21.6)         (27.1)         (27.1)         (9.3)           Cashflow from operation         (21.3)         716.7         103.4         290.5         334.2           Capex         (77.0)         115.3         (10.0)         (10.0)         (10.0)           Disposal/(purchases)         (59.0)         23.3         0.0         0.0         0.0           Others         0.0         0.0         0.0         0.0         0.0         0.0           Cash flow from investing         (136.0)         138.6         (10.0)         (10.0)         (10.0)           Debt raised/(repaid)         448.1         (198.2)         0.0         0.0         0.0           Equity raised/(repaid)         0.0         0.0         0.0         1.0         2.0           Net interest income/(exp)         0.0         (167.2)         0.0         0.0         0.0           Dividends paid         (77.6)         (116.0)         (129.3)         (142.2)         (155.1)						
Cash tax paid         (42.8)         (75.9)         (87.6)         (91.2)         (108.4)           Others         (86.6)         (21.6)         (27.1)         (27.1)         (9.3)           Cashflow from operation         (21.3)         716.7         103.4         290.5         334.2           Capex         (77.0)         115.3         (10.0)         (10.0)         (10.0)           Disposal/(purchases)         (59.0)         23.3         0.0         0.0         0.0           Others         0.0         0.0         0.0         0.0         0.0         0.0           Cash flow from investing         (136.0)         138.6         (10.0)         (10.0)         (10.0)           Cash flow from investing         (136.0)         138.6         (10.0)         (10.0)         (10.0)           Debt raised/(repaid)         448.1         (198.2)         0.0         0.0         0.0           Equity raised/(repaid)         0.0         0.0         0.0         1.0         2.0           Net interest income/(exp)         0.0         (167.2)         0.0         0.0         0.0           Dividends paid         (77.6)         (116.0)         (129.3)         (142.2)         (155.1)	•					
Others         (86.6)         (21.6)         (27.1)         (27.1)         (9.3)           Cashflow from operation         (21.3)         716.7         103.4         290.5         334.2           Capex         (77.0)         115.3         (10.0)         (10.0)         (10.0)           Disposal/(purchases)         (59.0)         23.3         0.0         0.0         0.0           Others         0.0         0.0         0.0         0.0         0.0         0.0           Cash flow from investing         (136.0)         138.6         (10.0)         (10.0)         (10.0)           Debt raised/(repaid)         448.1         (198.2)         0.0         0.0         0.0           Equity raised/(repaid)         0.0         0.0         0.0         1.0         2.0           Net interest income/(exp)         0.0         (167.2)         0.0         0.0         0.0           Dividends paid         (77.6)         (116.0)         (129.3)         (142.2)         (155.1)           Others         0.0         (20.0)         0.0         0.0         0.0           Cash flow from financing         370.5         (501.4)         (129.3)         (141.2)         (153.1)	= : =			. ,		. ,
Cashflow from operation         (21.3)         716.7         103.4         290.5         334.2           Capex         (77.0)         115.3         (10.0)         (10.0)         (10.0)           Disposal/(purchases)         (59.0)         23.3         0.0         0.0         0.0           Others         0.0         0.0         0.0         0.0         0.0           Cash flow from investing Debt raised/(repaid)         (136.0)         138.6         (10.0)         (10.0)         (10.0)           Equity raised/(repaid)         0.0         0.0         0.0         0.0         0.0         0.0           Net interest income/(exp)         0.0         (167.2)         0.0         0.0         0.0           Dividends paid         (77.6)         (116.0)         (129.3)         (142.2)         (155.1)           Others         0.0         (20.0)         0.0         0.0         0.0           Cash flow from financing         370.5         (501.4)         (129.3)         (141.2)         (153.1)           Free Cash Flow         (98.3)         832.0         93.4         280.5         324.2	•	, ,				
Capex         (77.0)         115.3         (10.0)         (10.0)         (10.0)           Disposal/(purchases)         (59.0)         23.3         0.0         0.0         0.0           Others         0.0         0.0         0.0         0.0         0.0           Cash flow from investing Debt raised/(repaid)         (136.0)         138.6         (10.0)         (10.0)         (10.0)           Equity raised/(repaid)         0.0         0.0         0.0         0.0         1.0         2.0           Net interest income/(exp)         0.0         (167.2)         0.0         0.0         0.0           Dividends paid         (77.6)         (116.0)         (129.3)         (142.2)         (155.1)           Others         0.0         (20.0)         0.0         0.0         0.0           Cash flow from financing         370.5         (501.4)         (129.3)         (141.2)         (153.1)           Free Cash Flow         (98.3)         832.0         93.4         280.5         324.2						
Disposal/(purchases)         (59.0)         23.3         0.0         0.0         0.0           Others         0.0         0.0         0.0         0.0         0.0         0.0           Cash flow from investing Debt raised/(repaid)         (136.0)         138.6         (10.0)         (10.0)         (10.0)           Equity raised/(repaid)         0.0         0.0         0.0         1.0         2.0           Net interest income/(exp)         0.0         (167.2)         0.0         0.0         0.0           Dividends paid         (77.6)         (116.0)         (129.3)         (142.2)         (155.1)           Others         0.0         (20.0)         0.0         0.0         0.0           Cash flow from financing         370.5         (501.4)         (129.3)         (141.2)         (153.1)           Free Cash Flow         (98.3)         832.0         93.4         280.5         324.2	•					
Others         0.0         0.0         0.0         0.0         0.0           Cash flow from investing Debt raised/(repaid)         (136.0)         138.6         (10.0)         (10.0)         (10.0)           Equity raised/(repaid)         448.1         (198.2)         0.0         0.0         0.0           Sequity raised/(repaid)         0.0         0.0         0.0         1.0         2.0           Net interest income/(exp)         0.0         (167.2)         0.0         0.0         0.0           Dividends paid         (77.6)         (116.0)         (129.3)         (142.2)         (155.1)           Others         0.0         (20.0)         0.0         0.0         0.0           Cash flow from financing         370.5         (501.4)         (129.3)         (141.2)         (153.1)           Free Cash Flow         (98.3)         832.0         93.4         280.5         324.2	•					
Cash flow from investing         (136.0)         138.6         (10.0)         (10.0)         (10.0)           Debt raised/(repaid)         448.1         (198.2)         0.0         0.0         0.0           Equity raised/(repaid)         0.0         0.0         0.0         1.0         2.0           Net interest income/(exp)         0.0         (167.2)         0.0         0.0         0.0           Dividends paid         (77.6)         (116.0)         (129.3)         (142.2)         (155.1)           Others         0.0         (20.0)         0.0         0.0         0.0           Cash flow from financing         370.5         (501.4)         (129.3)         (141.2)         (153.1)           Free Cash Flow         (98.3)         832.0         93.4         280.5         324.2						
Debt raised/(repaid)         448.1         (198.2)         0.0         0.0         0.0           Equity raised/(repaid)         0.0         0.0         0.0         1.0         2.0           Net interest income/(exp)         0.0         (167.2)         0.0         0.0         0.0           Dividends paid         (77.6)         (116.0)         (129.3)         (142.2)         (155.1)           Others         0.0         (20.0)         0.0         0.0         0.0           Cash flow from financing         370.5         (501.4)         (129.3)         (141.2)         (153.1)           Free Cash Flow         (98.3)         832.0         93.4         280.5         324.2						
Equity raised/(repaid)       0.0       0.0       0.0       1.0       2.0         Net interest income/(exp)       0.0       (167.2)       0.0       0.0       0.0         Dividends paid       (77.6)       (116.0)       (129.3)       (142.2)       (155.1)         Others       0.0       (20.0)       0.0       0.0       0.0         Cash flow from financing       370.5       (501.4)       (129.3)       (141.2)       (153.1)         Free Cash Flow       (98.3)       832.0       93.4       280.5       324.2						
Net interest income/(exp)       0.0       (167.2)       0.0       0.0       0.0         Dividends paid       (77.6)       (116.0)       (129.3)       (142.2)       (155.1)         Others       0.0       (20.0)       0.0       0.0       0.0         Cash flow from financing       370.5       (501.4)       (129.3)       (141.2)       (153.1)         Free Cash Flow       (98.3)       832.0       93.4       280.5       324.2			-			
Dividends paid       (77.6)       (116.0)       (129.3)       (142.2)       (155.1)         Others       0.0       (20.0)       0.0       0.0       0.0         Cash flow from financing       370.5       (501.4)       (129.3)       (141.2)       (153.1)         Free Cash Flow       (98.3)       832.0       93.4       280.5       324.2		0.0			1.0	2.0
Others         0.0         (20.0)         0.0         0.0         0.0           Cash flow from financing         370.5         (501.4)         (129.3)         (141.2)         (153.1)           Free Cash Flow         (98.3)         832.0         93.4         280.5         324.2	Net interest income/(exp)					
Cash flow from financing       370.5       (501.4)       (129.3)       (141.2)       (153.1)         Free Cash Flow       (98.3)       832.0       93.4       280.5       324.2	Dividends paid	(77.6)	(116.0)	(129.3)	(142.2)	(155.1)
Free Cash Flow (98.3) 832.0 93.4 280.5 324.2	Others	0.0	(20.0)	0.0	0.0	0.0
· · · · · · · · · · · · · · · · · · ·	Cash flow from financing	370.5	(501.4)	(129.3)	(141.2)	(153.1)
· · · · · · · · · · · · · · · · · · ·						
		<u> </u>	832.0	93.4	280.5	324.2

Financial Ratios and Margins					
Y/E Dec (RMm)	2023	2024	2025E	2026E	2027E
Growth					
Revenue (%)	23.9	31.8	28.0	1.9	14.9
EBITDA (%)	25.6	1.7	41.8	3.9	15.4
Core net profit (%)	21.5	(2.9)	57.7	4.3	19.6
Profitability					
EBITDA margin (%)	10.3	7.9	8.8	9.0	9.0
PBT margin (%)	7.1	7.8	8.1	8.3	8.6
Core net profit margin (%)	6.5	4.8	5.9	6.1	6.3
Effective tax rate (%)	24.0	27.8	24.0	24.0	24.0
ROA (%)	2.4	2.5	3.3	3.3	3.7
Core ROE (%)	22.4	20.0	28.2	25.7	26.8
ROCE (%)	27.4	29.8	52.6	46.6	53.9
Dividend payout ratio (%)	53.5	58.8	48.4	51.0	46.6
Liquidity					
Current ratio (x)	1.3	1.1	1.2	1.2	1.2
Op. cash flow (RMm)	(21.3)	716.7	103.4	290.5	334.2
Free cashflow (RMm)	(98.3)	832.0	93.4	280.5	324.2
FCF/share (sen)	(7.6)	64.4	7.2	21.7	25.1
Asset management					
Debtors turnover (days)	192.7	191.0	168.6	168.6	168.6
Stock turnover (days)	6.3	4.5	4.6	4.6	4.6
Creditors turnover (days)	163.1	198.2	161.0	161.0	161.0
Capital structure					
Net gearing (%)	42.3	(32.5)	(16.7)	(26.8)	(36.1)
Interest cover (x)	12.8	40.6	28.9	30.0	98.7
				00.0	

Y/E Dec (RMm)	4Q23	1Q24	2Q24	3Q24	4Q24
Revenue	871.5	604.8	651.2	865.3	1,400.3
Operating expenses	(761.2)	(545.9)	(595.2)	(808.1)	(1,310.4)
EBITDA	110.3	58.9	56.1	57.2	89.9
Depreciation	(5.2)	(5.2)	(4.5)	(4.6)	(4.5)
EBIT	105.1	54.4	51.5	52.7	86.2
Net int income/(expense)	(6.6)	(11.4)	(2.4)	5.7	18.7
Associates' contribution	(14.5)	0.0	0.0	0.0	0.3
Forex gain/(loss)	0.0	0.0	0.0	0.0	0.0
Exceptional items	(23.3)	(1.3)	1.1	12.1	5.5
Pretax profit	60.8	41.6	50.2	70.5	110.6
Tax	(12.3)	(8.9)	(12.4)	(21.9)	(32.7)
Minority interest	0.8	(0.3)	1.1	(2.2)	(8.7)
Net profit	49.3	32.4	38.9	46.5	69.2
Core net profit	72.5	33.7	37.7	34.4	63.7
Margins (%)					
EBITDA	12.7	9.7	8.6	6.6	6.4
PBT	7.0	6.9	7.7	8.2	7.9
Core net profit	8.3	5.6	5.8	4.0	4.6

Source: Company, Phillip Research forecasts



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